

DAVID N. RAY
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EXPERIENCE

Norfolk Southern Corporation

Assistant Vice President - Labor Relations - July 1994 - March 2000 (retired)

Supervised Norfolk Southern Relations Department that negotiates, interprets and administers labor agreements for all contract employees on Norfolk Southern and it's subsidiaries. This included negotiating all operating agreements involved in the acquisition of Conrail.

Director Labor Relations - July 1984 - July 1994

Supervised Operating Crafts labor relations group that negotiates, interprets and administers labor agreements for all operating contract employees on Norfolk Southern and it's subsidiaries. This included negotiating all crew consist agreements and their implementation.

Director Labor Relations - Southern Railway - February 1983 - July 1984

Supervised Non-Operating Crafts labor relations group that negotiates, interprets and administers labor agreements for all non-operating contracts employees on Southern Railway and it's subsidiaries. This included the closing of Southern Railway's Washington headquarters.

Director Labor Relations - Norfolk & Western Railway - January 1978 - February 1983

Supervised Norfolk & Western Labor Relations Department in Cleveland that negotiates, interprets and administers labor agreements for all operating craft employees on N&W's Northern Region. This included involvement in joint N&W/SR negotiations for all operating agreements involved in the merger of Norfolk & Western and Southern Railway into what is now Norfolk Southern.

Assistant Labor Relations - Norfolk & Western Railway - June 1976 - January 1978

Handled labor agreements, claims and Public Law Board submissions for operating crafts on N&W's Lake Region.

United Transportation Union

General Chairman (CTES) - January 1974 - June 1976

Handled grievances, negotiations and arbitration for N&W's Wheeling and Lake Erie District.

Norfolk & Western Railway - Engineer/Fireman - June 1963 - January 1974

EDUCATION

Bachelor of Science - Kent State University, 1964.

Master of Science - Indiana University, 1967.